



> North Wind offices in Idaho Falls, Idaho. Photo by Jason Moore.

## NORTH WIND GROUP SCORES LARGE, **MULTI-YEAR CONTRACTS**

✓IRI subsidiary North Wind Group – which oversees several companies primarily focused on environmental, engineering, construction and technical consulting – notched a pair of impressive wins to begin the year.

## Portsmouth Gaseous Diffusion Plant

Along the banks of the Scioto River in southern Ohio sits the unremarkable town of Piketon. What is remarkable about this area is the industrial complex located just south – the Portsmouth Gaseous Diffusion Plant, which is larger than the town itself.

A gaseous diffusion plant sounds innocuous enough, but this plant produced enriched uranium for both the nation's nuclear weapons program and for the United States Atomic Energy Commission. Built in the early 1950s, the Cold War kept it in production for decades.

Today, the plant is in shutdown status and in the process of decontamination and decommissioning. That's where North Wind Solutions, a subsidiary of

North Wind Group, comes in. The company just won a significant five-year Infrastructure Support Services contract with the U.S. Department of Energy (DOE).

"North Wind is proud to continue our support of the Department of Energy across the country and now at the Portsmouth site," said John Bukowski, president of North Wind Solutions. "The selection of the North Wind-led joint venture is testament to North Wind's outstanding track record of safety and performance on DOE projects."

North Wind will primarily provide infrastructure support services including surveillance, maintenance, telecommunications, fleet management, health and safety programs and security.

## Idaho Clean-up Project

A sprawling complex of research sites scattered through the desert, the Idaho Falls-based Idaho National Laboratory played a pivotal role in developing the nation's nuclear power plants. But along with the advances in nuclear research, a concerted effort to

NORTH WIND GROUP, CONTINUED ON PAGE 05



> Fiocla Wilson. Photo by Russell Wilson.

## **CIRI'S OLDEST LIVING SHAREHOLDER TURNING 100**

"It's not your nationality that counts as much as it is your character and your personality." These were a teacher's words of wisdom to CIRI shareholder Fiocla Wilson when she attended the Eklutna Industrial School for Natives at the age of 12.

The year was 1928, and many Alaska Native students who attended boarding schools like the one in Eklutna were permitted to speak only English. Even so, Fiocla was grateful to have the opportunity to learn skills like sewing and waitressing. And even today, her teacher's words resonate.

At the age of 99, Fiocla is CIRI's oldest shareholder; she will turn 100 on June 30. She now lives in a world where the government bestows grants on Alaska Native language preservation programs. In the book Our Stories, Our Lives (a publication of The CIRI Foundation), Fiocla marveled at how things have changed: "I said something to another girl at school in Russian, and it was overheard, and we both had our mouths washed out with soap! That's how strict they were. Now [the government] is giving funds to get back our heritage."

Fiocla has lived most of her life in Kenai, where she raised six children and helped her husband with his commercial fishing business until his passing in 1975. Today, she resides at Heritage Place in Soldotna and is an active member of the Kenaitze Indian Tribe as well as the Kenai Bible Chapel. She is proud to be a CIRI shareholder. ■

## PRESIDENT'S MESSAGE

Sophie Minich, CIRI president and chief executive officer

By the time you're reading this issue of the Raven's Circle, most of you will have received your copy of CIRI's 2015 Annual Report. The report assesses CIRI's financial performance for the previous year and provides information on the economic health of our corporation.

As we reflect on last year's performance, CIRI has much to be proud of. Despite some significant challenges encountered during the year, many of them beyond CIRI's control, our corporation performed well on behalf of shareholders. CIRI delivered net income of \$20.5 million and total assets grew by nearly \$10 million to \$916 million. Shareholders' equity saw a narrow gain to \$655 million.

2015 business highlights include completing construction of the Fireweed Business Center in Anchorage, our new corporate home, and we secured our first tenant, Stantec. The engineering firm now occupies the second floor of the building. Another exciting real estate development, the Ladera master-planned community in San Antonio, Texas, broke ground last year. Several of the 1,100-acre development's first homes are under construction and we've welcomed the first residents to the community. Real estate has always been an important business segment for CIRI and we continue to seek out new opportunities that will deliver positive results to shareholders.

As previously mentioned, some segments of our portfolio faced challenges in 2015. The most significant challenge was the impact of lower oil prices, which affected CIRI's oilfield and construction services segment and our private equity portfolio.

The commodity price fluctuations we saw in 2015 remind us of the importance of a diversified portfolio. Already, our Board and management team are actively pursuing a strategy to continue to deliver strong financial success, while making us less vulnerable to macro-economic or market-specific fluctuations.

As reflected in the theme of this year's annual report – *Evolution of Opportunity* – CIRI continually strives to evolve and adapt. Our investments reflect this evolution. A good example is our Fire Island Wind project. CIRI's ability to develop, manage and operate this project, on time and on budget, led to investments in Capistrano Wind Partners and Palouse Wind, two major wind operators in the Lower 48. Those investments solidified CIRI's reputation as a significant investor in the energy sector and, consequently, led to recent investments in Ohio's Middletown Energy Center.

"As reflected in the theme of this year's annual report – Evolution of Opportunity – CIRI continually strives to evolve and adapt. Our investments reflect this evolution."

- SOPHIE MINICH

Our corporation is also serving as a financing partner for a major new wind energy investment in Texas.

Despite the economic headwinds we faced, shareholder dividends will be fractionally larger this year. As a reminder, shareholder dividends are based on 3.5 percent of total shareholders' equity, calculated as of Dec. 31 of the prior year. Based on that calculation, 2016 dividends will total \$36.52 per share.

Evolution of Opportunity also reflects how CIRI has evolved to deliver benefits to shareholders and descendants that go beyond dividends. The past year saw a company-wide recommitment to look for ways to help advance the careers and lives of our shareholders and descendants.

One of the most exciting programs offered by CIRI is our summer internship, which we expanded



significantly in 2015. Six young professionals were placed in positions with CIRI departments and subsidiaries, and they are featured prominently in our annual report. I hope you take the time to learn a little about them, an impressive group of energetic young adults eager to embrace new opportunities with the help of CIRI.

As always, I look forward to seeing many of you at the spring information meetings and the CIRI Annual Meeting to be held June 4 in Puyallup, Wash. ≒

Sophie Minich

## 2016 SHAREHOLDER, ELDER AND YOUTH AWARD NOMINATIONS

NOMINATION DEADLINE: JUNE 10, 2016

CIRI is currently accepting nominations for the 2016 Shareholder of the Year, Elder of the Year and Youth Recognition awards to be presented at the CIRI and The CIRI Foundation Friendship Potlatches this fall. Help us celebrate individuals in any or all three award categories by visiting the CIRI website and submitting an online nomination form by 5 p.m. Alaska Daylight Time, June 10.

Left to right: CIRI President and CEO Sophie Minich, CIRI shareholder Debra Call and 2015 Youth Recognition recipient Ryan Call Gump.









**A.** The Supreme Court of the United States in Washington, D.C. **B.** The justices of the Supreme Court of the United States, taken prior to the passing of Antonin Scalia in February. **C.** Land in the Kenai National Wildlife Refuge near Skilak Lake. *Photo by Joel Irwin*.

## **CIRI INVOLVED IN SUPREME COURT CASE**

" t seems to me the Park Service doesn't have jurisdiction."

Those were the last words Justice Antonin Scalia spoke from the bench of the U.S. Supreme Court before his passing earlier this year. The case involved Alaska. And, indirectly, CIRI.

The Sturgeon v. Frost case pitted Alaska moose hunter John Sturgeon against the National Park Service. It started back in 2007 when Sturgeon was prohibited from using his hovercraft on the Nation River in the Yukon-Charley Rivers National Preserve. Sturgeon didn't have a connection with CIRI and the hovercraft incident happened far from CIRI land, but CIRI's interests became involved when the potentially precedent-setting decision, had it survived, would have authorized the National Park Service to regulate private lands within conservation units.

While the Federal District Court in Alaska and the Ninth Circuit appeals court sided with the Park Service, Sturgeon, the State of Alaska and a group of Alaska Native corporations argued that the Alaska National Interest Lands Conservation Act (ANILCA), the law that established many of Alaska's parks and conservation units, expressly prohibited the Park Service from dictating regulations beyond the borders of federal ownership within the conservation units.

CIRI and other Native corporations filed amicus curiae, or friend of the court, briefs in support of Sturgeon. The concern was that if the National Park Service could prohibit Sturgeon's hovercraft on a navigable water, which the state owned, it could then control and regulate all means of access to inholdings within federal conservation units—of which CIRI owns tens of thousands of acres.

"The logical consequence of Sturgeon applies to all conservation units, not just national parks," said

Ethan Schutt, senior vice president of Land and Energy Development at CIRI. "There is more direct applicability for CIRI in the Kenai National Wildlife Refuge. Our primary interest there is the oil and gas potential of our subsurface holdings and there's a risk the agencies could use the Sturgeon case to prevent development and access."

In a rare unanimous decision handed down March 22, the high court sided with Sturgeon, the State of Alaska and the Native corporations and remanded the case back to the Ninth Circuit Court of Appeals. It said the lower courts misinterpreted ANILCA and, therefore, mistakenly gave the National Park Service too much authority to regulate activities on non-federal lands within conservation units.

It was the ruling CIRI's legal team had hoped for.

"It's a great ruling for CIRI and the State of Alaska because the court established that the clear intent of Congress was to limit Park Service authority over privately held lands in national parks, monuments, refuges and preserves," said CIRI Vice President and General Counsel Bruce Anders. "Even though CIRI lands may be surrounded by a federal park, those lands were not part of the park before ANILCA and they are not part of the park today."

Meanwhile, some of the technical issues have yet to be resolved and the fight for John Sturgeon is not yet over. For example, the question of whether the Nation River qualifies as "public land" for purposes of ANILCA is going back to the lower courts for further argument.

For a more information on the Sturgeon case and CIRI's involvement, tune into the CIRI podcast, CIRIosity, located at www.CIRI.com/CIRIosity. CIRI executives Bruce Anders and Ethan Schutt discuss the complexities of the Sturgeon case and the potential impacts on CIRI's ability to manage its land.

## 





Congratulations to CIRI shareholder Corbin Haldane and his family. From thousands of photo submissions, his granddaughter, Tiffany, was selected for a casting call for Gerber Childrenswear. As a result, Gerber featured her on their website and scheduled another photoshoot.

## WINNER'S CIRCLE

To increase participation in certain programs, CIRI holds periodic prize drawings from the names of those enrolled who meet certain criteria and have a current mailing address with CIRI. If CIRI has returned mail, a different winner will be selected. Visit the CIRI website or call (907) 263-5191 or (800) 764-2474 to learn more. The following shareholders have been selected as winners for the most recent CIRI drawings:

# STOCK WILL PARTICIPATION PRIZES

\$200 Monthly Stock Will Prizes:

- January Matilda Barber
- February Joseph Allan Canfield
- March Susan Agnes Rogers

First quarter drawing for Apple iPad Air 2 with Smart Case:

• Diane Shrader

Must have a valid will on file that complies with CIRI's fractional share policy.

# **DIRECT DEPOSIT DRAWING** First quarter drawing for \$500:

• Ronald W. Waisanen

The direct deposit instruction must be current with CIRI to win.

# **eNEWSLETTER DRAWING**First quarter drawing for a Kindle Fire HD:

Kevin Lopez

Must be enrolled in the eNewsletter program with a valid email address on file.

# CONFIRMED, REGISTERED DESCENDANT DRAWING

First quarter drawing for a Fitbit:

• Tyler Levi Tuttle

Direct lineal descendants of CIRI shareholders who are not themselves shareholders, who have submitted legal documents substantiating descent and who have a valid email address on file.

# INMEMORY ....

#### Helen Marie Adams, 83

Helen Marie Adams passed away March 14 at Providence Hospital in Anchorage. Ms. Adams was born July 23, 1933. She is survived by her brother, Robert Joe; and sister, Lois Baum.

#### Ferrell Lamar Barrington Sr., 68

Ferrell Lamar Barrington Sr. passed away June 28, 2015, at home in Valley, Ala. Mr. Barrington was born Sept. 20, 1946. He is survived by his children, Ferrell L. Barrington Jr. and Terrell G. Barrington.

#### **Doris Marie Dodson (aka Lindsay), 57**

Doris Marie Dodson (aka Lindsay) passed away March 13 at the Cottingham Hospice House in Seneca, S.C. Ms. Dodson was born Nov. 5, 1958, in Greenville, S.C. She is survived by her husband, Roger Sewell; children, Stephen Dodson (Mandy) and Desiree Harmon (Mark); grandchildren, Alexis Flint, Giovanni, Nicolae, Anastasia Dodson, Bridget and Natalie Harmon; stepmom, Dot Dodson; sisters, Bobbie Green (James), Theresa Smith (Rick), Dawn Kyle (Tracey) and Debbie Chenoweth (Troy); and brothers, Geddes Lindsay and Stephen Dodson.

#### Helga Maria Ione, 85

Helga Maria lone passed away Feb. 4 at home in San Leandro, Calif. Ms. Ione was born July 24, 1930, in Germany. She is survived by her children, Rita Tobin, Rose Francis and Richard S. Ione; grandchildren and great-grandchildren.

#### Georgia J. Johansen, 87

Georgia J. Johansen passed away Dec. 20, 2015, at home in Nikiski, Alaska. Ms. Johansen is survived by her children, Brian A. Johansen, Liisia K. Blizzard, Catherine M. Kidder, Mark D. Johansen and Holly C. Johansen; 11 grandchildren and 11 great-grandchildren.

#### **George Henry Kraft, 85**

George Henry Kraft passed away Feb. 15 in Jacksonville, Fla. Mr. Kraft was born July 20, 1930, in Anchorage. Mr. Kraft proudly served in the United States Air Force during the Korean War and continued serving as a computer programmer until retirement. He is survived by his second wife, Geraldine Elizabeth Kraft; and children, Joy Lea Gombeda, Don Ellis Kraft, Dea Ann Sims and Lyn Ora Kraft.

## **Edward Lyle Ness, 82**

Edward Lyle Ness passed away Feb. 23 at the Veterans Home of Barstow in Barstow, Calif. Mr. Ness was born May 15, 1933, in Kenai, Alaska. He is survived by his wife, Carole Ness; sons, Eric Ness, Edward Ness, Brian Ness and Jeffery Ness; grandchildren, Miki and Edward R. Ness; sisters, Irene Ness Wilcox and Alice Ness La Fountain; 11 grandchildren; and many cousins, nieces and nephews.

## Peter Paul Shadura, 104

Peter Paul Shadura passed away Nov. 1, 2015, at Emerald Groves in Meza, Ariz. Mr. Shadura was born July 2, 1911, in Kenai, Alaska. He is survived by many nieces, nephews, great-nieces, great-nephews, other relatives and many dear friends.

## William "Bill" VanHatten, 53

William "Bill" VanHatten passed away Dec. 26, 2015, in Fairbanks, Alaska. Mr. VanHatten was born Nov. 15, 1962, in Fairbanks, Alaska. He is survived by his mother, Patricia A. Carroll; brothers, Richard VanHatten Jr. and Clifton R. VanHatten; and sister, Christina M. Williamson.

## **Condolences**

Elizabeth Rae Garza, 62 Manuel Mesa, 83 Lorena Zeller, 78

## **SAVETHE DATE: INFORMATION MEETINGS AND ANNUAL MEETING OF SHAREHOLDERS**

Meeting attendance is limited to CIRI shareholders and their immediate family members (i.e., spouse, children) and/or stock custodians. Shareholders must check in with their guest and present identification. Refreshments will be provided

### **NORTHWEST INFORMATION** MEETING

Seattle Airport Marriott 3201 South 176 St., Seattle, Wash. Registration opens at 1 p.m. Please RSVP by 3 p.m. Friday, April 29. Due to

#### **ANNUAL MEETING**

5625 52nd Street East, Puyallup, Wash.

Registration: 8 a.m. to 11 a.m.

Meeting, it helps ensure the proper amount of food if

#### THERE ARE TWO WAYS TO RSVP

Online

By phone

select option 5.

Please note the RSVP deadlines below each event, and respond by the indicated date. Letting us know you will us ensure the proper amount of food.

## **OTHER IMPORTANT CIRI DATES**

May 30, 2016	Memorial Day holiday: CIRI offices closed			
May 31, 2016	Address change and direct deposit deadline for the second quarter Elders' Settlement Trust distribution			
June 10, 2016	Second quarter Elders' Settlement Trust distribution			
June 10, 2016	Nomination deadline: Shareholder, Elder and Youth Awards			
June 13, 2016	Deadline to sign up for direct deposit for the second quarter dividend			
June 22, 2016	Address change and cancel direct deposit deadline for the second quarter dividend			
June 30, 2016	Second quarter dividend distribution			
June 30, 2016	Entry deadline for Youth Educational Incentive Drawings			

# MISSINGSHAREHOLDERS \*\*\*\*\*\*

The following CIRI shareholders do not have a current mailing address on record. When CIRI mail is returned as undeliverable, the distributions are held and the shareholder does not qualify to participate in any prize drawings until the address is updated. Shareholders can fill out the change of address form at CIRI's offices, download it from the CIRI website or send a signed and dated letter that includes the new address, telephone number, birth date and the last four digits of their social security number.

## (As of 4/21/2016)

Edgar Ailak Timothy Steven Armstrong **Luther William Bailey** Ernest Dale Baker Jr. Lisa Deeann Barney Mary Raylene Bartels Natasha Mae Beasley

Leticia S. Belardi Timothy Vern Bell Chassie Rae Berntsen Kenneth Lawrence Boyle Richard Kenneth Bright Steven Patrick Bright Seth Thomas Bryant

MISSING SHAREHOLDERS, CONTINUED ON PAGE 08

# SHAREHOLDERESTATES MANAGEMENT

When CIRI shareholders pass away, gathering the information necessary to settle the stock estate is often a difficult task and may delay settlement. CIRI is looking to contact the individuals listed below in connection with the following estates:

- Estate of Lawrence M. Wade Alex H. Wade
- Estate of Dennis Lee Pedron Diane C. Neese and Timothy E. Neese

If your name appears above or you know the whereabouts of an individual listed above. please contact CIRI Probate at (907) 263-5191 or toll free at 1-800-764-2474.

1-800-764-2474



#### NORTH WIND GROUP, CONTINUED FROM PAGE 01

clean up spent nuclear fuels and other waste at the site is underway.

The DOE just announced the award of a major cleanup contract. Dubbed the Idaho Clean-up Project Core, the five-year contract went to engineering giant Fluor, but North Wind Inc. is among the small team of subcontractors that will participate in the success of the project.

"We are thrilled with the announcement," said Christopher Leichtweis, North Wind Group president. "North Wind has supported the clean-up mission at the Idaho site since the early days of the company and we are looking forward to working as part of the Fluor Idaho team to further advance that mission."

The scope of work includes stabilizing and storing spent nuclear fuel and high-level waste, dispositioning transuranic waste, retrieving targeted buried waste, closing the Idaho Nuclear Technology and Engineering Center tank farm, and operating and maintaining facilities such as the Radioactive Waste Management Complex and the Radioactive Scrap and Waste Facility.



> The Portsmouth plant outside Piketown, Ohio

A nationally recognized small business, Idaho Fallsheadquartered North Wind Inc., a subsidiary of North Wind Group, provides engineering, construction, environmental and technical services to federal and state agencies and private industry.

North Wind Group was founded in 1997. Since then, it has grown to a group of companies that employs more than 500 highly-skilled professionals in more than 20 office locations throughout the country.

www.northwindgroup.com













## KENAI INFO MEETING

Nearly 200 CIRI shareholders and their families came together for the Spring Information Meeting April 16 in Kenai. Attendees enjoyed a nice lunch, heard a presentation about CIRI's financial performance for 2015 and listened to speeches from candidates for the CIRL Board of Directors.

- > A. As nice to look at as they are to eat! Photo by Jason Moore.
- **B.** CIRI shareholders fill the Kenai High School cafeteria to near capacity. Photo by Jason Moore.
- **C.** Charles Toloff, 94, is recognized as the oldest living male CIRI shareholder. He's pictured here with CIRI shareholder Nikki Graham.
- **D.** Three generations of Jacuks (from I. to r.) Mack Dolchok, Andrea Jacuk and CIRI Board member Katrina (Dolchok) Jacuk. Photo by Joel Irwin.
- **E.** An impressive display of desserts awaits eager consumers. *Photo by*
- **F.** One objective of the information meetings is to explain CIRI's 2015 financial highlights. Photo by Jason Moore.

## **GUIDETOTHE 2015 ANNUAL REPORT**

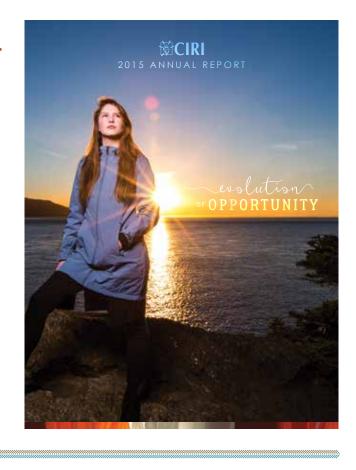
## Understanding CIRI's financial statements

CIRI recently released its 2015 Annual Report. This document summarizes the company's performance last year and contains information readers can use to better understand CIRI's business and investments. Annual report financial statements can be difficult to understand. This guide explains key parts of the financial statements that are on pages 25-29 of CIRI's 2015 Annual Report.

The consolidated financial statements include:

- Consolidated Balance Sheets
- Consolidated Statements of Income
- Consolidated Statements of Other Comprehensive Income
- Consolidated Statements of Changes in Shareholders' Equity
- Consolidated Statements of Cash Flows

The consolidated financial statements are accompanied by footnotes that provide additional details about the company's financial position, investments and earnings. An independent auditor, KPMG LLP, audits the financial statements and issues an opinion as to CIRI's conformity with generally accepted accounting principles. Following the financial statements and footnotes is CIRI Management's Discussion and Analysis, which provides additional information about the company's operations and holdings.



#### COOK INLET REGION, INC. CONSOLIDATED BALANCE SHEETS Assets: Cash and cash equivalents Marketable securities (notes 4 and 12) Trade and other receivables, net (note 5) Restricted cash and cash equivalents and marketable securities (notes 4, 14, 15, and 20) Income taxes receivable (note 19) Investments in unconsolidated affiliates (note 7) Investments in unconsolidated affiliates (note 7) Real estate investments, net of accumulated depreciation of \$13,582,000 Rad state investments, net of accumulated depreciation of \$13,582,000 Natural resource investments, net of accumulated depreciation of \$4,000 and \$2,000 for 2015 and 2014, respectively (notes 10 and 15) of \$4,000 and \$2,000 for 2015 and 2014, respectively (notes 10 and 15) of \$5,920,000 and \$4,107,000 for 2015 and 2014, respectively (note 10) Property and equipment, net of accumulated depreciation and amortization of \$69,832,000 and \$64,198,000 for 2015 and 2014, respectively (notes 11 and 15) Goodwill (note 9) December 31, 43,82 29,379 88,588 137,097 6,019 198,581 190,359 22,283 Goodwill (note 9) Intangible assets, net (note 9) 916,78 Total assets 139,219 25,206 2,125 161,337 Liabilities and shareholders' equity 20,962 Notes payable (notes 8 and 15) Notes payable (notes 8 and 15) Accounts payable Income tax payable (note 19) Accrued liabilities (notes 5, 20 and 21) Due to other regions, at-large sharehol. Deferred income taxes (note 19) Derivative liability (note 13) Other 16,660 13,812 31,384 1,658 1,111 231,175 2,422 248,730 208,464 446,640 210,495 444,212 Shareholders' equity: Common stock of no par value (note 17) Paid-in capital (notes 8 and 17) (457)Retained earnings Accumulated other comprehensive income - unrealized gains and losses Accumulated other comprehensive income - unrealized gains and losses on marketable securities and cash flow hedge (notes 4 and 13) on marketable securities and cash flow hedge (notes 7 and 13) 426 654,647 655,133 Total shareholders' equity attributable to Cook Inlet Region, Inc. 12,926 668,059 Noncontrolling interests (note 17) Commitments and contingencies (notes 5, 7, 8, 14, 15, 16, 19, 20 and 21) 907,082 916,789 Total liabilities and shareholders' equity npanying notes to the consolidated financ 25 25 ANNUAL REPORT

## CONSOLIDATED INCOME →

CIRI's revenues and expenses are reported by operating segment:

- **Government services income** includes CIRI's operations that provide services to local, state and federal government agencies.
- Oilfield and constructions services income is CIRI's share of net earnings from its revenues from oilfield operations services and heavy marine hauling and construction support.
- **Real estate income** includes commercial rental incomes and CIRI's interests in multi-family and retail investments as well as revenues from the sale of real estate holdings.
- **Natural resources income** is from oil and gas royalty revenues and 7(i) resource sharing payments received from other ANCSA corporations.
- Energy and infrastructure income is from investments in wind farms.
- **Telecommunications income** was from CIRI's previous ownership interest in a joint venture with T-Mobile.
- **Tourism income** is from CIRI Alaska Tourism Company and CIRI's previous ownership interest in an out-of-state resort and hotel.
- **Private equities income** is from investments in general private equity and venture capital funds that invest in a broad variety of industries, both foreign and domestic
- **Income per share of common stock** divides the net income by the number of outstanding CIRI shares (627,800), to report the amount of income earned per share.

## CONSOLIDATED BALANCE SHEETS

- Assets: What the company owns and what is owed to it.
- Liabilities: What the company owes.
- **Shareholders' equity:** The net worth of the company, which is equal to company assets minus company liabilities.
- **Cash and cash equivalents and marketable securities:** Cash in bank accounts, money market accounts, equities and bonds that can easily be converted into cash
- Restricted cash and cash equivalents and marketable securities: Cash and marketable securities the company has set aside to pay future liabilities.
- **Investments in unconsolidated affiliates:** CIRI's ownership interests in other corporations, partnerships, limited liability companies and joint ventures in which CIRI does not hold a controlling interest.
- Natural resource and energy investments: Land and resource property and energy investments, including the Fire Island Wind project.
- Liabilities: Amounts owed by CIRI from debt or costs unpaid at year-end.

COOK INLET REGION, INC.
CONSOLIDATED STATEMENTS OF INCOME

Government services Oilfield and construction services Real estate	(ii \$	n thousands, exc	ept income per sh	nare)		
Revenues: Government services Oilfield and construction services Real estate Natural resources	\$					
Oilfield and construction services Real estate	\$					
Real estate		155,151	125,300	99,584		
		43,754	60,780	42,091		
Natural resources		14,625	12,191	6,699		
Natural resources		17,069	17,178	14,879		
Energy and infrastructure		8,186	9,867	5,136		
Telecommunications		-	2	(7)		
Tourism and hospitality (note 22)		27,528	74,029	25,47		
Private equities		4,467	4,482	21,11		
Investment securities		(2,554)	592	3		
Total revenues		268,226	304,421	214,93		
Expenses:						
Government services		142,383	121,714	94.36		
Oilfield and construction services		47,313	59,402	48,89		
Real estate		9,741	10,284	11,44		
Natural resources		1,325	3,043	1.15		
Energy and infrastructure		8,188	10,326	7.04		
Telecommunications		1	1	5		
Tourism and hospitality (note 22)		23,408	22,279	21.84		
Private equities		1,593	1,977	1.77		
Investment securities		1,275	1,177	1,07		
General and administrative and shareholder relations		18,068	17,324	15,48		
Total expenses		253,295	247,527	203,13		
Income before income taxes		14,931	56,894	11,79		
Income tax (provision) benefit (note 19)		6,463	(6,425)	11,84		
Net income		21,394	50,469	23,64		
Less income attributable to noncontrolling interests	_	(894)	(2,241)	(2,26		
Net income attributable to Cook Inlet Region, Inc.	\$	20,500	48,228	21,37		

(See accompanying notes to the consolidated financial statements.,

26 OF OPPORTUNITY

## THE CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY -->

This financial statement shows the year's activity in each of the components of shareholders' equity including current year net income and dividends paid to shareholders.

- Net income as reported in the statements of income.
- Total dividends paid to shareholders during 2015.

CONSOLIDATED STATEMENTS OF CASH FLOWS 2013 2014 2015 Years ended December 31, 23,643 50,469 21,394 let income
leconciliation of net income to net cash provided by operating activities:
(Earnings) losses of unconsolidated affiliates, net of distributions (note 7)
Depreciation and amortization
Amortization of premiums and discounts on marketable securities
(Gain) loss on sale of assets
Unrealized loss on marketable securities
Accrued loss on exchange rights agreement
Purchase price adjustment on acquisitions (notes 3 and 8)
Imputed interest expense 18,105 11,706 217 Cash flows from operations: (7,255) 12,147 7,700 14,330 (3,296)258 1,872 162 1,242 1,167 Purchase price adjustment on acquisitions (notes 3 and 6)
Imputed interest expense
Write-down for other-than-temporary impairment (note 4)
Write-down of goodwill (note 9)
Write-down of asset value for economic impairment (note 7 and 10)
Change in deferred income taxes
Change in operating assets and liabilities, net of businesses acquires (6,567) (3,818) 1,790 Change in ueremed income taxes Changes in operating assets and liabilities, net of businesses acquired (note 3) 9,270 47,798 47,654 Net cash provided by operations

Cash flows from investing activities:
Proceeds from sale of marketable securities
Purchases of marketable securities
Proceeds from disposals of telecommunication asset
Proceeds from disposals of construction services investments
Proceeds from disposals of real estate investments
Proceeds from the disposal of other assets
Capital returned from investments in private equities
Capital returned from investments in unconsolidated affiliates (note 7)
Sale of consolidated investment
Investment in government services (105,629) 93,820 11,253 521 22,975 13,432 11,042 3,895 18,659 (102) (6,000) (27,767) (11,982 (31,378) Investment in government services
Investment in real estate (10,588)(2,070) (37,436 (13,401) Investment in energy and infrastructure, net of grant proceeds (note 14) (13,924) (20,402) Investment in operating property and equipment Investment in operating property and equipment Investment in private equities Investment in private equives Investment in partnerships and limited liability companies 110,898) (57,074) Net cash (used in) provided by investing activities 34,926 Cash flows from financing activities:
Proceeds from issuance of debt
Principal payments on notes payable
Contribution from (distributions to) noncontrolling interest holder
Contribution from (distributions to) noncontrolling interest holder
(Increase) decrease in restricted cash and cash equivalents from financing
Distributions to Elder's Benefit Program
Distributions to charabolders 99,773) 300 Cash flows from financing activities: (47,126) (15,015) (1,197) 30,000 (30,000) (21,967)(22,921) (22,011)(116,523) 3,981 29,901 Distributions to shareholders Net cash provided by (used in) financing activities 70,809 59,982 Net increase (decrease) in cash and cash equivalents 23,346 59,982 23,346 Cash and cash equivalents at beginning of year 43,827 (See accompanying notes to the consolidated financial statements.) Cash and cash equivalents at end of year 2015 ANNUAL REPORT & 29

CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY Years ended December 31, 2015, 2014 and 2013 Equity Earnings Income (Loss) to CIRI Interests Total Balance as of January 1, 2013 421,028 (1,927)16,452 644,017 Comprehensive income
Change in noncontrolling interests,
other than allocation of income 21,379 2,264 23,643 1,902 other than allocation of income Elders' Benefit Program distribution (note 17) Cash distributions - \$34.99 per share (note 17) 1,902 300 (9) (9) (9) Balance as of December 31, 2013 (21,967)208,464 (21,967) 420,43 (25) (21,967)Net income Comprehensive loss Change in noncontrolling interests, other than allocation of income Elders' Benefit Program distribution 628,870 19,016 647,886 48,228 2,241 Cash distributions - \$35.06 per share (note 17)
Balance as of December 31, 2014 (8) (8) 208,464 Comprehensive income
Change in noncontrolling interests,
other than allocation of income
Purchase of subsidiary stagress from
noncontrolling interest (notes 8 and 17)
Elders' Benefit Program distribution
(note 17) 20,500 20,500 894 (9,228) 2,031 2.031 Cash distributions - \$36.51 per 2,031 share (note 17) (7) (7) (22,921) Balance as of December 31, 2015 \$ 210,495 (22,921) 444,212 non stock with no par value totaled 627,800 for the three years noted above. (See accompanying notes to the consolidated financial statem

COOK INLET REGION, INC.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

This statement shows how CIRI used or received cash during the year.

- CIRI generated \$47.7 million from its operations in 2015.
- CIRI invested a net \$57.1 million in 2015 in a variety of operating companies, interests in partnerships and marketable
- CIRI paid \$22.9 million in shareholder dividends in 2015.

## **GLOSSARY OF FINANCIAL TERMS**

**Asset:** Something of value that is owned, including cash and items that are convertible to cash. Examples of assets include receivables (monies owed to the company), inventories (supplies), property and equipment (buildings, land, machinery, etc.).

**Consolidated Balance Sheets:** These reports show what a corporation and its subsidiaries own (assets) and owe (liabilities) at a certain date. They also show shareholders' equity.

## **Consolidated Statements of Cash Flows:**

These reports show the amount of cash received **Fiscal year:** CIRI's fiscal year is Jan. 1 through and spent during a fiscal year, including:

- Cash received or spent operating a business
- Cash received or spent buying and selling assets Liability: A company's legal debt or obligation
- Cash borrowed or paid on debt and/or paid to shareholders.

**Consolidated Statements of Income:** These reports show the combined revenues, expenses and net income or net loss of a company.

**Consolidated Statement of other Comprehensive Income:** These reports show non-cash gains (or losses) not recognized in the Statements of Operations.

**Expenses:** The costs required to generate revenue. For example, fuel to operate construction equipment.

Dec. 31.

that arises during the course of business operations.

**Liquidity:** Cash and current assets sufficient to satisfy a company's liabilities and commitments as they come due.

Marketable securities: A general term for stocks, bonds or other investments that can be sold on the open market.

**Net income:** When total revenues exceed total expenses.

**Net loss:** When total expenses exceed total revenues.

**Revenue:** The money received from operating a business or earned from holding an asset.

**Total shareholders' equity:** Total assets minus total liabilities.

#### MISSING SHAREHOLDERS, CONTINUED FROM PAGE 04

Diana Marie Call Rosalind Clara Carteeti **Charlene Marie Charls** Michael James Cooper Salina Lynn Cooper Tamra Lee Cox Anita Jewell Davis Juan Eugene Delacruz Jr. Jacob Wesley Donaldson Jessica Carolee Donaldson **Christy Lynn Downs** Owen Francis Eben Adam Louis Eichholz Lisa Marie Endres David James Engelstad Anthony Davis Estabrook Rachel B. Fisk Maribeth Forrest William Joseph Fuller Susan Helene Gonzalez Robert Dean Gransbury Richard David Grossl Charles Randolph Grosvold Nathanal James Hahn Kalila Carol Hill Jared Jay Hoyt Casey Joe Jackson Hilda H. Jacobs **Christopher Marion-Stone** Jacobsson **Beverly Ruth James** Melissa Ann Jones Ella Lucille Kalmakoff David Michael Karabelnikoff Alyssa J. Kashevaroff Joshua I-G-S Kerr Marion L. King Richard Allen Kruger Kalaniola Toi Myl Lee Cammy Sue Lockridge Brian Kurt Long Barbara Ann Lougheed Michael Allan Love William Dean Luttrell Jr. Maria Flizabeth Malven

Kellen St-Clair Okpealuk Arnold Terence Olanna Crystal Michaela O'Neill Bryan Lee Outwater Joyce Marie Parks Nettie Elizabeth Peratrovich Catherine Mae Peterson Norma Propst Alan Robert Prosser Robert Pushruk Evelyn Ruth Reisch **Garrett Clayton Rowe** Michael James Schatz **Gregory Robert Schelin** William Jack Schneider Jr. Frank Michael Shearer Shane Allen Shumaker Katie May Sledge Selena Kathleen Sletten Charles Edward Smith II James Earl Smith Lawrence Morris Starkloff John John Stephan Sheila Elizabeth Stroud Jason Robert Joseph Sutton Regina Dawn Swieczwski Veronica Ann Takeuchi June Elaine Thiele Rochelle June Thurmond Paul Jones Tocktoo Andy Raymond Thurmond Tomlinson Martha Jean Toon Lukas Milan Tucker Martin Sean Tucker Mathew Alan Tucker Cyril M. Tyson Amanda Danielle Varney Larraine E. Wade Terrilyn Irene Wamser Kayleigh Edith Ward Anthony Wayne Waterbury Christopher Allan Watson Ralph Lee Watson Anwar Lee Wheeler Brandy Jean Whitcomb Steven John Whitley Walter Stanislaus Whitley Jr. Jennifer Marie Wilson Joseph George Wilson William Robert Woodbury

**Daniel Paul Nicodemus** 





P.O. Box 93330 Anchorage, Alaska 99509-3330

# FSC www.fsc.org MIX Paper from responsible sources FSC\* C103525

First-Class Mail U.S. Postage *PAID* Permit No. 257 Anchorage, AK

#### CIRI CONTACT INFORMATION

#### **CIRI Headquarters**

725 E. Fireweed Lane, Suite 800 Anchorage, Alaska 99503 Tel. (907) 274-8638

www.ciri.com

#### **Shareholder Relations**

Tel. (907) 263-5191 or (800) 764-2474

Fax (907) 263-5186

**Shareholder Participation Committees** www.ciri.com/spc

Submit your stories & ideas to info@ciri.com

EDITOR: CARLY STUART | LAYOUT AND DESIGN: YUIT COMMUNICATIONS | @ CIRI, 2016

## CIRI BOARD OF DIRECTORS

Melvin Arthur Mattson Christan Lee McDonald

**Amber May Miller** 

Jack Joseph Milligan Kathy Ann Monroe

Ralph Nicholas Moonin

Shaun Michael Moore Roger Newton

Thomas P. Huhndorf, *Yup'ik* **Chair** 

Charles G. Anderson, *Aleut*Chair Emeritus

Roy M. Huhndorf, *Yup'ik* **Chair Emeritus** 

Douglas W. Fifer, *Tlingit* **Vice Chair** 

Jeffrey A. Gonnason, *Haida* **Secretary** 

Michael R. Boling, *Athabascan* **Treasurer** 

Louis "Lou" Nagy Jr., *Yup'ik* **Assistant Secretary** 

Penny L. Carty, *Aleut* **Assistant Treasurer** 

Hallie L. Bissett, *Athabascan* Rolf A. Dagg, *Yup'ik* 

Erik I. Frostad, *Athabascan*Robert E. Harris, *Iñupiaq*Katrina M. (Dolchok) Jacuk, *Aleut*Ted S. Kroto Sr., *Athabascan*Patrick Marrs, *Aleut* 

## **2016 ANNUAL MEETING PRIZES**

## Vote Early and Win!

To encourage early submission of proxies, CIRI has added \$14,000 in new Early Bird prizes!

If you own voting shares, you should have received your proxy in the mail along with your CIRI Annual Report and Voter's Guide and Proxy Statement. The proxy is the document on which your mailing address appears. If for any reason you need a replacement proxy, contact CIRI's Shareholders Relations department: (907) 263-5191 or toll free (800) 764-2474 (select option zero).

Shareholders whose proxies (for any proxy holder or candidate) are received by the Inspector of Election or the CIRI Secretary by 5 p.m. Alaska Daylight Time on the deadline date for a particular drawing will be eligible for that drawing and all subsequent drawings. While shareholders who win an Early Bird Prize are not eligible to receive another Early Bird Prize this year, they remain eligible for the Annual Meeting prize drawings.

Prize winners will be notified by CIRI and their names published in the newsletter and on CIRI's website.

## Early Bird Prize Deadlines:

April 29, 2016	Two prizes of \$1,000
May 6, 2016	Four prizes of \$1,000
May 13, 2016	Two prizes of \$3,000
May 20, 2016	Two prizes of \$5,000

All proxies must be received by 2 p.m. Alaska Daylight Time, Thursday, May 26, 2016.

