# Raven's Circle Head Start **CIRI**



> The sun shines along the horizon as an aircraft taxies down a flightline at McConnell AFB. Photo courtesy of the USAF.

#### U.S. AIR FORCE AWARDS WELDIN FIVE-YEAR CONSTRUCTION CONTRACT

he hits just keep coming.

On the heels of contract wins that include a fitness center addition at Fort Greely, near Fairbanks, Alaska, and a five-year construction project at Offutt Air Force Base (AFB) near Omaha, Neb., Weldin Construction was awarded a five-year Multiple Award Construction Contract (MACC) at McConnell AFB in Wichita, Kan.

McConnell AFB is the home of the 22nd Air Refueling Wing, whose primary mission is to provide global air refueling and airlift support. It is the future home of the KC-46A Pegasus, a military version of the Boeing 767. Under the MACC, Weldin will provide design-build construction services for a range of maintenance, repair, alteration and new construction projects at McConnell AFB.

This is the second U.S. Air Force (USAF) MACC awarded to Weldin in the past year, adding to the 2016 contract award at Offutt AFB. "The close proximity of these military bases provides Weldin with significant opportunities for increased financial and operational efficiency," said Jared Edgar, president of CIRI Services Corp., Weldin's parent company. "Weldin is proud to bring another contract win to the CIRI family of government contracting companies."

Weldin participates in the U.S. Small Business Administration's Historically Underutilized Business Zones (HUBZone) program, which helps small businesses in urban and rural communities gain preferential access to federal procurement opportunities. The program's benefits for HUBZone-certified companies



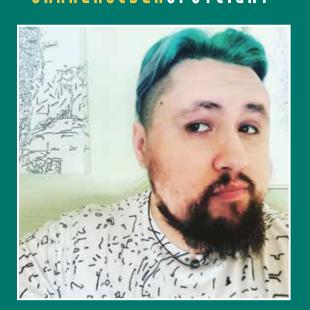
> A KC-46 Pegasus takes to the skies. Photo courtesy of the USAF.

include competitive and sole-source contracting. subcontracting opportunities and a 10-percent price evaluation preference in full and open contract competitions. The 10-percent preference allows a qualified HUBZone firm to win a competitive procurement even if its bid is up to 10 percent higher than the price offered by an equally qualified larger firm.

After many years of operating solely in Alaska, Weldin became a national federal contractor in 2016 by landing construction contracts in Nebraska, Nevada, Washington and now Kansas. The Palmer, Alaska-based company provides comprehensive construction and construction management services to local, state and federal government agencies, which include heavy civil construction, underground utilities, electrical, concrete, design/build vertical construction, mechanical, HVAC, fire protection, fuel systems and process piping.

For information, visit www.weldin.com.

# >>> SHAREHOLDERSPOTLIGHT >>>>



#### **Argent Kvasnikoff**

Argent Kvasnikoff wants young Alaska Native people to embrace their culture - "whatever that culture means to them," he emphasized. An artist based in Ninilchik, Alaska, Argent's exhibit, "Qena Sint'isis," will run April 7 through May 29 at the Pratt Museum in Homer, Alaska. The multimedia exhibit is a visual representation of the Dena'ina language through various forms, including beadwork, ceramics, paint and ink. The title is a pairing of the Dena'ina word "qena," which means "word," and the English word "synthesis," written as a phonetic approximation through the lens of the Dena'ina alphabet.

Argent never set out to become an artist. He studied linguistics in college in Vancouver, Canada, "but it wasn't clicking," he said. "I had liked art from a young age, and while I was in college, I got a job as a student advisor and began putting together activities centered on cultural outreach." Those activities led to involvement with the local art scene and gallery system, and courses in art history further piqued his interest, particularly the study of the role of visual arts in social movements.

After returning in 2010 to Alaska, Argent worked for several years at the Ninilchik Traditional Council, the governing organization of the Ninilchik Village Tribe. It was there that he began creating and administering social arts initiatives and events in rural

SHAREHOLDER SPOTLIGHT, CONTINUED ON PAGE 02

#### A WORD FROM THE PRESIDENT

Sophie Minich, CIRI president and chief executive officer

Along with CIRI staff and the CIRI Board of Directors, I look forward to visiting with many of you at CIRI's Shareholder Information Meetings and the upcoming Annual Meeting of Shareholders.

By the time you're reading this newsletter, you should have received your copy of CIRI's 2016 Annual Report. The theme, "Expanding Our Horizons," speaks to CIRI's willingness to pursue opportunities outside our region and our state to deliver benefits to shareholders. Featured throughout the report are several CIRI investments, such as the Middletown Energy Center in Ohio, Makahū'ena Estates in Hawaii and the Briscoe Wind Farm in Texas. These investments reflect the company's commitment to seek out the most promising business ventures, wherever they may be.

While CIRI experienced many successes in 2016, our business segments were not immune to the downturn in the state's economy and impacts due largely to continued low oil and commodity prices. Particularly affected was Cruz Energy Services, a company that specializes in moving oil rigs in North Dakota's Bakken oilfield. As a result of Cruz Energy's performance and the current outlook for oil prices, CIRI recorded a goodwill impairment of \$21.6 million, which recognizes a reduction in the value of Cruz Energy Services.

In the interim, Cruz Energy has been scaling back staff, cutting costs and looking for

opportunities in other geographic markets, while maintaining its capabilities in North Dakota for when the market rebounds.

In spite of these setbacks, CIRI's operations and investments delivered net income of \$9.13 million in 2016 and total assets ended the year at \$913 million. Total shareholders' equity declined to \$640 million, and because CIRI's dividend policy calculates dividends based on 3.5 percent of total shareholders' equity, shareholders can expect a slight decrease in dividends in 2017 - an estimated \$22.4 million (or a total of \$35.69 per share) to be paid out in four installments

For those able to attend, CIRI's Annual Meeting to be held June 3 at Southcentral Foundation's Nuka Learning and Wellness Center in Anchorage – promises to be an entertaining and educational event for our shareholders and their families. Attendees will hear an overview of the company's financial performance and speeches from candidates for the CIRI Board of Directors, and will also have an opportunity to learn about CIRI's efforts to engage shareholders and descendants, villages, tribes and other organizations that benefit Alaska Native people. Representatives from the CIRI family of nonprofits will also discuss programs available to shareholders and others residing in the Cook Inlet region.

The Nuka Learning and Wellness Center was chosen for its emphasis on sharing and wellness. The Tribal Drum area is based on a traditional talking circle,



which facilitates cooperation, active listening and problem solving. The building opened last summer and it is the first time CIRI will hold its Annual Meeting in this new space. I hope to see you there!

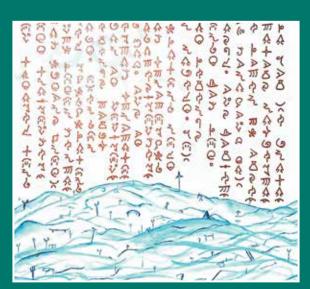
Warm regards,

Sophie Minich

#### >>>> SHAREHOLDER SPOTLIGHT, CONTINUED FROM PAGE 01

areas of the Kenai Peninsula, and participated in several indigenous cultural projects. He also began studying pre-contact Dena'ina language.

"Art only recently became 'the thing I'm doing," Argent said. "I'm not a craftsperson; I have probably the most unsteady hand of anyone in the world. What I'm interested in is taking some of the themes that reflect my understanding of cultural evidence – in this case, the Dena'ina language – and meshing them with my personal experience."



> Yuq' Qiteni 1 (ink on paper board) by Argent Kvasnikoff.

The goals of Qena Sint'isis, as described by the Pratt Museum, are to "share information about the Dena'ina language using visual elements, to share information about traditional Dena'ina culture, and to encourage people to explore language through the lens of a different writing system in

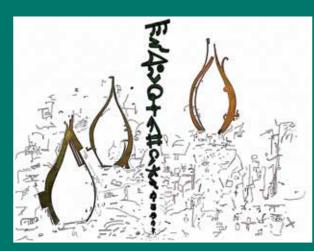
order to experience how cultural information can be transformed in front of their eyes."

At the core of the exhibit are 44 new symbols that correlate to the Dena'ina alphabet. The symbols, Argent said, are based on familial and tribal histories and historical records, which he developed over a three-month period.

Argent is related to CIRI through his parents, Marla and Jack Kvasnikoff Jr., both of whom have mixed Dena'ina/Alutiiq ancestry and hail from the Ninilchik tribe. Though he's an avid traveler and has lived elsewhere, Argent is happy to call Ninilchik home. "I have family nearby and I know the people here, and they've been really supportive," he said. "I've applied to museums in the Lower 48 and outside the country as well, but for now, I'm really happy to see what I can do from here."

Qena Sint'isis is funded in part through a Heritage Project Grant from The CIRI Foundation (TCF). Heritage Project Grant funding is available to support projects that affect and/or involve Alaska Native beneficiaries of CIRI and further the heritage goals of TCF, such as enhancing the understanding and appreciation of Alaska Native history; encouraging contemporary Alaska Native tradition bearers in pursuit of their works; and fostering the identification, preservation, curation and interpretation of traditional and contemporary Alaska Native cultural resource materials.

Argent has received pushback about the project from a few individuals who feel "it's not an



Transfiguration (ink on paper) by Argent Kvasnikoff.

authentic venture," he said. "The thing is, Alaska Natives, and particularly young Alaska Natives, don't have to let other people tell them what their culture is."

"I had a lot of guilt for a long time," Argent admitted. "When I was in college, I was president of the student union and involved with First People initiatives. I would be asked by 'experts' what kind of traditional songs I listened to, and for me, growing up, that was pop music. I was looked at as strange and with pity. Young people need to be assured that others don't get to dictate their traditions. If you're really interested in preserving culture, as an indigenous person, be the best person you can be."

Qena Sint'isis will be on exhibit at the Pratt Museum from April 7 through May 29. For information, visit www.prattmuseum.org. For more information on Argent Kvasnikoff and his work, visit www.argentkvasnikoff.com. ≒

# **CITC OPENS EARLY HEAD START CENTER IN ANCHORAGE**



> The Clare Swan Early Head Start Child Care Center opened March 1 and serves children six weeks to 3 years. Photo courtesy of CITC.

Finding child care in Anchorage just became a lot easier for Alaska Native families thanks to Cook Inlet Tribal Council's (CITC) newest project, the Clare Swan Early Head Start Child Care Center.

"The bottom line is there's a significant shortage of infant daycare in the community," said CITC Family Services Manager and CIRI shareholder Connie Wirz. "Here, we're providing not just child care for the families most in need, but consistent, quality early learning and family support. That's an important piece: Trying to encourage and support families wherever they're at."

According to a study released in 2015 by the Economic Policy Institute, a typical Alaska family would have to spend a quarter of its total income on child care for an infant and a 4-year-old. And that's for families who can find care. A separate 2016 study by the State of Alaska found that 43 percent of child care providers had waiting lists, many as long as two or three years. Problems can be compounded for children with disabilities or special needs.

The Clare Swan Early Head Start Child Care Center, which opened March 1, will serve up to 72 children, ages six weeks to 36 months, with nine classrooms, two of which offer 10-hour programs for children whose parents require extended childcare. Any family may apply to this income-eligibility-based Head Start program, with preference given to existing Temporary Assistance for Needy Families (TANF) and Child Care Assistance families. Applicants must provide a birth certificate, proof of income and Certificate Degree of Indian Blood (CDIB), along with an online application.

While CITC will provide family services staff and support, the Anchorage Vineyard Early Learning Center will administer the day-to-day oversight of the center and provide teachers with specialized training in social/emotional learning. The Clare Swan Early Head Start Child Care Center places an emphasis on employing Alaska Native/American Indian (AN/AI) teachers and employees, with about 90 percent of its staff composed of AN/AI employees.

The location of the Clare Swan Early Head Start Child Care Center, at 800 Northway Drive in Anchorage, was chosen for its ease of access to the Nat'uh Service Center, just a couple

blocks north, where the bulk of CITC's programs and services are offered. CITC purchased the facility, a former restaurant, and with Cook Inlet Housing Authority acting as project manager, gutted the building and refurbished it, adding classrooms, a commercial kitchen, a staff lounge, health center and meeting room. Outside, a colorful playground is designed around a giant map of Southcentral Alaska.

#### "HERE, WE'RE PROVIDING NOT **JUST CHILD CARE FOR THE FAMILIES MOST IN NEED, BUT CONSISTENT, QUALITY EARLY LEARNING AND FAMILY SUPPORT."**

The center is named after Clare Swan, who served on CIRI's Board of Directors from 1991 to 2005 and was honored with CIRI's Shareholder of the Year Award in 2013. Swan is CITC's current board chair and a 2011 inductee into the Alaska Women's Hall of Fame. In 2009, she was honored as Elder of the Year by the Alaska Federation of Natives. Swan is recognized for her achievements in political activism related to issues that affect Alaska Native people, including subsistence fishing rights and community health.

Thanks to a Language Nest Grant from the Administration for Native Americans, the Clare Swan Early Head Start center will offer three Yup'ik language immersion classes — the first of their kind in Anchorage. A Tribal Maternal, Infant, and Early Childhood Home Visiting Program grant awarded to the center will also equip CITC to provide intensive support to families in the program and in the greater community.

"People think, 'Oh, it's a daycare center,' but it's really so much more," Wirz said. "It's an early learning center. Or really, it's more a family learning center, because our families are learning, too."

To apply for the Clare Swan Early Head Start Child Care program, visit www.citci.org. For more information, call CITC Child and Family Services at (907) 793-3132 or email info@citci.org.

Special thanks to CITC's Jamey Bradbury for contributing to this article.

# MISSINGSHAREHOLDERS \*\*\*\*\*\*

The following CIRI shareholders do not have a current mailing address on record. When CIRI mail is returned as undeliverable, the distributions are held and the shareholder does not qualify to participate in any prize drawings until the address is updated. Shareholders with Qenek portal accounts may update their addresses online.

Alternatively, shareholders may visit CIRI's website or call Shareholder Relations at (907) 263-5191 or (800) 764-2474 for address change forms and information.

Elizabeth Terri Lee

(As of 04/20/2017)

Byron Keith Abell Edgar Ailak Matthew Jacob Anahonak Constance S. Anderson Egan Hugh Askay Verena Lee Bean Leticia S. Belardi Ryan Lee Belcher Thomas Michael Bellinger Isaac Bob Hilliard Ellis Bonner Nathan Lee Bordewick Lisa Marie Boster Dana E. Bostrom John Joel Boucher Elmer Roy Bradley Joanne Rae Brady Richard Kenneth Bright Steven Patrick Bright Alberto Caballero Jr. Raul Jose Caballero Raynaldo Cinco Caballero Diana Marie Call Eugene Al Cameron Jr. Martin Andrew Campbell Darren Isaac Capsul Yvonne Marie Carlo Florence Vera Caskey Sandra A. Chapman Beverly Ann Chilligan Liberty Ann Choquette Wanda D. Clancy Michael James Cooper Salina Lynn Cooper Lisa Denise Coulter Juliana Marie Crandall Kamakana Charles-Nukapigak Danner Rosa R. Davis Juan Eugene Delacruz Jr. Christy Lynn Downs Owen Francis Eben Wassillie Lloyd Ekopak III Candice Marie Elias Elizabeth MSH Evon Matthew Lee Fox Gary Richard Franzen Anthony Lane Fry Jack Fred John Gnat Susan Helene Gonzalez Cheryl Denise Goozmer Cecilia Green Owen Brandon Gruber Jade Ariane Grunert Donna Rae Hamlin William Earl Hand Alma Marie Hansen Annie Marie Heinrich Cindy Kim Hertz Michael Lee Howard David Lewis Huffman Jr. Claire Rachell Hursey Suzanne Carlena Hutchens Phyllis Alberta Jackson Hilda H. Jacobs Teresa Rai Jacobsson Keith Robert Jennings Sundance Steven Jennings Robert Dale Johnson Branden J. Jordon David Michael Karabelnikoff Jason Andrew Kasak Laura Keaton Julie Marie Kenick Crystal Rene Kirkpatrick Kathryn Frances Knudsen Lorna Kay Larsen

Michael Gene Larsen

Melissa Marie Lawton

Ross Allan Leininger William Dean Luttrell Jr. **Anthony James Malburg** Linnea Maria Mario Nicodemus Dominick Marsing Stacy Lea MacAfee Hultman Ababuk McKenna Chase William-Mejia McMichael Burt Gregory Merculief Jr. Sharon Renee Miller Jack Joseph Milligan Shaun Michael Moore Karina Eleanor Anne Munson Forrest James Nayukok Carol Ann Nelsen Glenda Lee Nicholi Hoyt Leonard Ogle Kellen St-Clair Okpealuk Lehman Rither Olson Patrick Shane O'Neill Bryan Lee Outwater Deborah Florence Parr Melonie Leone Perrenoud Daniel Raymond Petersen Catherine Mae Peterson Ashley Alise Poulin Norma Propst Bryan Thomas Protzman Mary Jane Rastetter Barbara N. Redington Larissa Marion Reed Melanie Brook Ritter Frank Alan Rodriquez Susan Diane Sannes William Jack Schneider Jr. Amanda Agetha Sebwenna Roxane Lynette Seeber Cynthia Iona Shackelford Joshua James Sheldrick David J. Showalter Maryah Dorothy Showalter Steven Shuravloff Foster P. Simmonds Sr. Ronald Ekosik Simmonds Jr. Sharon Graham Skinner Andrew David Smith Chyna Rae Smith James Earl Smith Hopeful Lucy Standifer Lawrence Morris Starkloff Brianna Michelle Steiner Thomas Joseph Stlaurent Corey Stanley Sylva Jonathan Antonio King Tadlock Veronica Ann Takeuchi Floyd Brian Tetpon Arlene Lois Thomas Diane L. Thomas Raymond Robert Thompson Trudi Patricia Totemoff Charmaine Lavonne Triplett Martin Sean Tucker Cyril M. Tyson Jerome David Walker Terilyn Irene Wamser Hayli Melissa Ward Anthony Wayne Waterbury David Edward Watson Ralph Lee Watson Melford Nunoolik Nupeauk Wesley Jr. Jordan Brando Wik Joseph Carrol Williams Norman Eugene Wood Jr. Kristina Marie Yankovic

Janice Lynn Yates

#### **GUIDETOTHE 2016 ANNUAL REPORT**

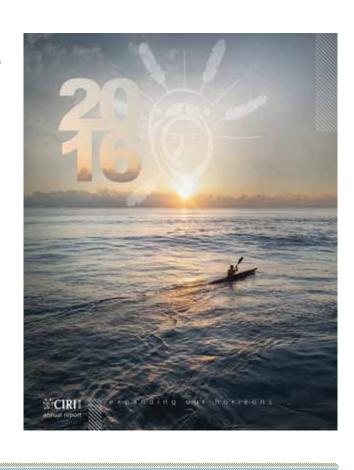
#### Understanding CIRI's financial statements

CIRI recently released its 2016 Annual Report. This document summarizes the company's performance last year and contains information readers can use to better understand CIRI's business and investments. Annual report financial statements can be difficult to understand. This guide explains key parts of the financial statements that begin on page 24 of CIRI's 2016 Annual Report.

The consolidated financial statements include:

- Consolidated Balance Sheets
- Consolidated Statements of Income
- Consolidated Statements of Other Comprehensive Income
- Consolidated Statements of Changes in Shareholders' Equity
- Consolidated Statements of Cash Flows

The consolidated financial statements are accompanied by footnotes that provide additional details about the company's financial position, investments and earnings. An independent auditor, KPMG LLP, audited the financial statements and issued an opinion as to CIRI's conformity with generally accepted accounting principles. Following the financial statements and footnotes is CIRI Management's Discussion and Analysis, which provides additional information about the company's operations and holdings.



#### COOK INLET REGION, INC CONSOLIDATED BALANCE SHEETS 2016 Assets: Cash and cash equivalents Marketable securities (notes 4 and 12) Trade and other receivables, net (note 5) Trade and other receivables, net (note 5) Restricted cash and cash equivalents and marketable securities (notes 4, 6, 14, 15, and 20) Innoem taxes receivable (note 19) Investments in unconsolidated affiliates (note 7) Investments in unconsolidated affiliates (note 7) Real estate investments, net of accumulated depreciation of \$16,207,000 Real estate investments, net of accumulated depreciation Natural resource investments, net of accumulated depreciation of \$4,600 and \$4,000 for 2016 and 2015, respectively (notes 10 and 15) and sold infrastructure investments, net of accumulated depreciation Energy and infrastructure investments, net of accumulated depreciation of \$7,660,000 and \$5,920,000 for 2016 and 2015, respectively (note 10) of \$7,660,000 and \$4,500 and \$24,512,000 for 2016 and 2015, respectively (notes 11 and 15) of \$30,481,000 and \$24,512,000 for 2016 and 2015, respectively (notes 11 and 15) Goodwill, net (note 9) Assets of discontinued operation (note 6) Other 42,214 68,023 135,524 137,07 117,305 98,581 187,013 189,095 22,179 57,107 43,077 43,621 913,03 Total assets 182,134 34,532 18,435 9,315 18,246 1,064 160,045 160,045 20,643 18,068 15,782 27,719 1,562 1,755 1,864 247,438 Liabilities and shareholders' equity: Liabilities: Notes payable (note 15) Notes payable (note 15) Accounts payable Accrued liabilities (notes 20 and 21) Due to other regions, at-large shareholDeferred income taxes (note 19) Derivative liability (note 13) Liabilities of discontinued operation (nother and village corporations (note 16) 1,214 264,940 Other Total liabilities 210,495 444,212 210,495 430,462 Shareholders' equity: Common stock of no par value (note 17) paid-in capital (notes 8 and 17) Retained earnings Accumulated other comprehensive (loss) income - unrealized gains Accumulated other comprehensive (loss) income - unrealized gains on marketable securities and cash flow hedge (notes 4 and 13) on marketable securities and cash flow hedge (notes Region, Inc. 655,133 640,287 12,926 668,059 Total shareholders' equity attributable to Cook Inlet Region, Inc. Noncontrolling interests (note 17) Commitments and contingencies (notes 7, 14, 15, 16, 17, 19, 20 and 21) 915,497 913,038 (See accompanying notes to the consolidated financial statements.) Total liabilities and shareholders' equity

# CONSOLIDATED BALANCE SHEETS

- Assets: What the company owns and what is owed to it.
- Liabilities: What the company owes.
- Shareholders' equity: The net worth of the company, which is equal to company assets minus company liabilities.
- **Cash and cash equivalents and marketable securities:** Cash in bank accounts, money market accounts, equities and bonds that can easily be converted into cash.
- **Restricted cash and cash equivalents and marketable securities:** Cash and marketable securities the company has set aside to pay future liabilities.
- **Investments in unconsolidated affiliates:** CIRI's ownership interests in other corporations, partnerships, limited liability companies and joint ventures in which CIRI does not hold a controlling interest.
- Natural resource and energy investments: Land and resource property and energy investments, including the Fire Island Wind project.
- Liabilities: Amounts owed by CIRI from debt or costs unpaid at year-end.

#### CONSOLIDATED INCOME →

CIRI's revenues and expenses are reported by operating segment:

- **Government services** includes CIRI's operations that provide services to local, state and federal government agencies.
- **Oilfield and constructions services** is from oilfield operations services and heavy marine hauling and construction support.
- **Real estate** includes commercial rental property activities and CIRI's interests in multi-family and retail investments, as well as other real estate holdings.
- Natural resources is from oil and gas royalty revenues and 7(i) resource sharing payments received from other ANCSA corporations.
- Energy and infrastructure is CIRI's investments in wind farms.
- **Discontinued operation** is the sale of CIRI Alaska Tourism, which was completed on March 11, 2016.
- **Private equities** is from investments in general private equity and venture capital funds that invest in a broad variety of industries, both foreign and domestic.
- **Income per share of common stock** divides the net income by the number of outstanding CIRI shares (627,700), to report the amount of income earned per share.

CONSOLIDATED STATEMENTS OF I	NCOME		
Years ended December 31,	2016	2015	2014
	(in thousands,	, except income ;	per share)
Revenues: Government services \$	215 000	155 151	125 200
Government services \$ Oilfield and construction services	215,868 27.768	155,151 43,754	125,300 60,780
Oilfield and construction services Real estate	27,768 6,273	43,754 14.625	60,780 12,191
Natural resources	11,380	17,069	17,178
Natural resources Energy and infrastructure	11,380	8,186	9,867
Tourism and hospitality	12,010	8,186	49,983
Private equities	5,819	4,467	4,482
Investment securities	9,122	(2,554)	594
Total revenues	289,048	240,713	280,375
Evnances			
Expenses: Government services	203,238	142,383	121,714
Government services Oilfield and construction services	203,238 54,648	142,383 47,313	121,/14 59,402
Olifield and construction services Real estate	54,648 10,808	9,741	10,284
Natural resources	1,652	1,325	3,043
Energy and infrastructure	6,693	8,188	10,326
Tourism and hospitality	2	1	83
Private equities	3,336	1,593	1,977
Investment securities	1,643	1,276	1,178
General and administrative and shareholder relations	17,485	18,068	17,324
Total expenses	299,505	229,888	225,331
(Loss) income from continuing operations before income taxes	(10,457)	10,825	55,044
Income tax benefit (provision) (note 19)	11,037	8,000	(5,721)
Income from continuing operations	580	18,825	49,323
Discontinued operations:			
Income from discontinued Alaska tourism and hospitality operations (note 6)	5,631	4,106	1,850
Income tax provision	(2,086)	(1,537)	(704)
Income from discontinued operations	3,545	2,569	1,146
•		•	
Net income	4,125	21,394	50,469
Decrease (increase) of income attributable to noncontrolling interests	5,006	(894)	(2,241)
Net income attributable to Cook Inlet Region, Inc. \$	9,131	20,500	48,228
Income attributable to Cook Inlet Region, Inc. per share of common stock	0.00	20.55	75.00
Earnings from continuing operations	8.90 5.65	28.56	75.00
Earnings from discontinued operations	5.65	4.09	1.83
Earnings per share from net income \$	14.55	32.65	76.82

This financial statement shows the year's activity in each of the components of shareholders' equity including current year net income and dividends paid to shareholders.

- Net income as reported in the statements of income.
- Total dividends paid to shareholders during 2016.

CIRI	THE PAGE					
	COOK INLET REGION, INC CONSOLIDATED STATEMENTS OF CASH	FLO	ows			1
_	CONSOLIDATED STATEMENT					1
2016 Annual Report				2015	2014	
Rep		_	2016	housands)		
Jan	na compar 31,		(111 0		50,469	
An A	Years ended December 31,	\$	4,125	21,394		
010	Cash flows from operations:		4,101	7,700	(7,255) 9,382	
1	Net income		12,154	11,402	23	
	Cash flows from operations:  Net income  Reconciliation of net income to net cash provided by operating activities:  Reconciliation of net income to net cash provided by operating activities:  Reconciliation of net income to net cash provided by operating activities.  Losses (earnings) of unconsolidated affiliates, net of distributions (note 7)  Losses (earnings) of unconsolidated affiliates, net on marketable securities.		-	(8,624)	(3,289)	
	Losses (earnings) of unconsolutated  Losses (earnings) of unconsolutated  Depreciation and amortization  Amortization of premiums and discounts on marketable securities  Amortization of premiums and discounts on marketable securities		284 (6,281)	7,040	1,872 1,242	
	Amortization of premiums and disease		-	(2,179) 270	1,167	
	Amortization up included in Game (Gain) loss on sale of assets (Gain) loss on sale of assets (Unrealized (gain) loss on marketable securities (Unrealized gain) loss on marketable securities (Intelligenties adjustment on acquisitions (notes 3 and 8)		-4 649	-	1,598	
1			21,648 997	2,405	7,904 2,620	
1	Purchase price adjusting the purchase price adjusting the purchase expense imputed interest expense important (note 7 and 10)		(8,829)	(3,818) 7,338	1,098	
1	Imputed interest expense  Write-down of goodwill (note 9)  Write-down of asset value for economic impairment (note 7 and 10)  Write-down of asset value for economic impairment (note 7 and 10)  Write-down of asset value for economic impairment (note 7 and 10)		(5,458) 22,741	42,928	3 450	
	Write-down of government of economic impairment of write-down of asset value for economic impairment of write-down of asset value for economic impairment of horizon of the control of the		(8,025)	4,726	70.281	
	Change in deferred income taxes  Changes in operating assets and liabilities, net of businesses used.  Changes in operating assets and liabilities, net of businesses used.  Changes in operating activities of continuing operations  Cash provided by operating activities of discontinued operations  (and in) provided by operating activities of discontinued operations		14,716	47,65	4 /0,201	
	Cash provided by operating a				07	
	Cash (used in) provided by operations  Net cash provided by operations		102,705	109,8		)
	.: islant		(112,249	(1056	29) (222,272	
	Cash flows from investing activities:  Proceeds from sale of marketable securities  Proceeds from sale of marketable securities  to renvices investments		4,61	-	11,253	
	Proceeds from sale of trianscure Purchases of marketable securities Proceeds from disposals of construction services investments Proceeds from disposals of real estate investments		1,04	۰ 0	110 360	-
			8,47	24 10,	000 424)	
	Proceeds from the disposal of other assets		(20,0) 13,2	, ,	042 8,15	
			15,0	29 3	,948	-
	Proceeds from Index securable surface and in the su			-	(102) 5,000)	70
	Capital returned from investments in unconsolited		(5.		7,767) (31,3	70)
	Capital returned non-merchant Sale of consolidated investment		(39,	286)	< 506) (8,9	971)
	Investment in govern		(4,	,162) (2 ,210) (2	0,402) (21,	012) [255]_
	Investment in energy and infrastructure, in			85		,758)
	Investment more aguities usinited liability company	S	(49	,200,	(1,315) (2	,140)
	Investment in private equivalent in partnerships and imited Cash received from (invested) in partnerships and imited Cash used in investing activities of continuing operations Cash used in investing activities of discontinued operations with the continued by (used in) investing activities of discontinued operations.	5		7,761	(57,074) (110	),898)
	Cash used in investing de		Cu	1,519)		
	Cash provided by (used not)  Net cash used in investing activities					
	Net cash used				2014_	
			2010	2015	2014	
			(in tho	usands)		
1	Years ended December 31,				73,123	
1		3	32,423	39,041 (15,015)	(47,126)	
	Cash flows from financing activities:	(	14,191)	(1,197)	3	
1	Cash flows from Intuiting Proceeds from Issuance of debt Proceeds from issuance of debt Proceeds from incompany on notes payable Proceeds from Intuiting Interest holder		(109)	30,000	(8)	
1	Proceeds from issuance of debt Principal payments on notes payable Principal payments on notes payable Contributions from (distributions to) noncontrolling interest holder Contributions from (distributions to) noncontrol		(7)	(7) (22,921)	(22,011)	
1	Principal payments on noise polysics of the principal payments on noise polysics of the Contributions from (distributions to) noncontrolling Interest the Contributions from the Contribution of the Contribut	_	(22,926)	29,901	3,981	
	Decrease in restricted cast and Distributions to Elders' Benefit Program Distributions to shareholders	_	(4,810)	20,481	(36,636)	
1			(1,613)	23,346	59,982	
1	Net cash (used iii) produce in cash and cash equivalents		43,827	43,827	23,346	
1	Net (decrease) intreuse	\$	42,214	43,047		
1	Cash and cash equivalents at end of year				16,741	
	Cash and cash equivalent	\$	42,214	40,907 2,920	6,605	
	Cash included in balance sheets as:		<u>-</u>	43,827	23,346	
	Cash included in Dalantes Cash and cash equivalents	\$	42,214	43,027		
	Assets held for sale					

COOK INLET REGION, INC

CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDER'S EQUITY

	Pai Cap	d-in ital	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Equity Attributable to CIRI	Interest	Tota
Balance as of January 1, 2014				(in thousands, exce	ept number of share	s)	1012
	\$ 208,	464	420,431	(25)			
Net income				(23)	628,870	19,016	647,8
Other comprehensive loss		-	48,228	-	40.0		٠٠٠,٠٠
Change in noncontrolling interests,		-	-	(432)	48,228	2,241	50,4
				()	(432)	-	(4.
Elders' Benefit Program distribution (note 17)		-	-	-			
					-	3	
Cash distributions - \$35.06 per share (note 17)		-	(8)	-	(8)		
			(22,011)		(6)	-	
Balance as of December 31, 2014	208,46				(22,011)		
Net income	200,40		446,640	(457)	654,647	24	(22,01
Other comprehensive in		-	20,500		034,047	21,260	675,90
ualige in noncontrolling int		-	,	-	20,500	894	24.2-
				883	883	-	21,39
		-	-				88.
				-	-	(9,228)	(9,228
	2,031		-				(3,220
					2,031	-	2,031
Cash distributions - \$36.51 per		_	(7)				2,031
andle (note 17)					(7)	-	(7
Balance as of December 31, 2015	210,495		(22,921)		/a		(*)
let income	210,495		444,212	426	(22,921) 655,133	-	(22,921)
Other comprehensive to -	-		9,131		055,133	12,926	668,059
hange in noncontrolling interests,			2,131	-	9,131	(5,006)	
				(1,096)	(1,090)	(3,000)	4,125
ders' Benefit Program distribution	-		-				(1,096)
				-	-	(109)	
cheatment of shares			(7)			2/	(109)
sh distributions = \$36.52 ==			52	-	(7)		(71)
nare (note 17)		_		-	52	-	(7) 52
	-		22,926)				52
Balance as of December 31, 2016 \$ 2					(22,926)	-	(22,926)
l's outstanding shares of common stock	10,495	43	0,462	(670)			(-2,720)

(See accompanying notes to the consolidated financial stateme

#### CONSOLIDATED STATEMENTS OF CASH FLOWS

This statement shows how CIRI used or received cash during the year.

- CIRI generated \$14.7 million from its operations in 2016.
- CIRI invested a net \$11.5 million in 2016 in a variety of operating companies, interests in partnerships and marketable
- CIRI paid \$22.9 million in shareholder dividends in 2016.

#### GLOSSARY OF FINANCIAL TERMS

**Asset:** Something of value that is owned, including cash and items that are convertible to cash. Examples of assets include receivables (monies owed to the company), inventories (supplies), property and equipment (buildings, land, machinery, etc.).

**Consolidated Balance Sheets:** These reports show what a corporation and its subsidiaries own (assets) and owe (liabilities) at a certain date. They also show shareholders' equity.

#### **Consolidated Statements of Cash Flows:**

These reports show the amount of cash received **Fiscal year:** CIRI's fiscal year is Jan. 1 through and spent during a fiscal year, including:

- Cash received or spent operating a business
- Cash received or spent buying and selling assets Liability: A company's legal debt or obligation
- Cash borrowed or paid on debt and/or paid to shareholders.

**Consolidated Statements of Income:** These reports show the combined revenues, expenses and net income or net loss of a company.

**Consolidated Statement of other Comprehensive Income:** These reports show non-cash gains (or losses) not recognized in the Statements of Operations.

**Expenses:** The costs required to generate revenue. For example, fuel to operate construction equipment.

that arises during the course of business operations.

**Liquidity:** Cash and current assets sufficient to satisfy a company's liabilities and commitments as they come due.

Marketable securities: A general term for stocks, bonds or other investments that can be sold on the open market.

**Net income:** When total revenues exceed total expenses.

**Net loss:** When total expenses exceed total revenues.

**Revenue:** The money received from operating a business or earned from holding an asset.

**Total shareholders' equity:** Total assets minus total liabilities.

# »»» INMEMORY »»»»



#### Leila Faye Jaynes Carroll, 37

Leila Faye Jaynes Carroll passed away Feb. 10 at Northridge Hospital Medical Center in Northridge, Calif. Ms. Jaynes Carroll was born May 31, 1979, in Anchorage.

She is survived by her parents, Pamela and Eric Christenson; father, Gordon Jaynes; sister, Erika Jaynes; and children, Ashley, Brandon, Justice, Jordan, Jaylee and Benjamin.

#### Eleanor J. Douglas, 63

Eleanor J. Douglas passed away on Jan. 10 at home in Indianapolis, Ind. Ms. Douglas was born Sept. 3, 1953, in Nome, Alaska. She is survived by her husband, Don Douglas; sons, James, John and Larry Douglas; daughter, Deborah Douglas; and brother, Tim Sears.

#### Betty J. Mahle, 94

Betty J. Mahle passed away Feb. 7 at the White Dove Assisted Living Home in Peoria, Ariz. Ms. Mahle was born Oct. 23, 1922, in East River Township, Iowa. She is survived by her son, Paul Christy; brother, Herman Kane; sister, Gleda Estes; and nephew, Paul Jerome Kane.

#### Pauline Bertha Pete, 49

Pauline Bertha Pete passed away Oct. 11, 2016, in Bethel, Alaska. Ms. Pete was born Dec. 19, 1966, in Bethel, Alaska. She is survived by her children, Cynthia L. Pete, Joshua J., George M. and Wendy D.A. Kameroff, and Quentin and Chiara J. Demientieff; and grandchildren, Samantha, Beth and Tobias Graf, and Betty Marie Kameroff.

#### **Condolences**

Glenn Timmons Cole, 70 Robert James Munson, 63

## **2017 ANNUAL MEETING PRIZES** Vote Early and Win!

To encourage early submission of proxies, CIRI is offering \$15,000 in Early Bird prizes!

If you own voting shares, you should have received your proxy in the mail along with your CIRI Annual Report and Voter's Guide and Proxy Statement. The proxy is the document on which your mailing address

ciri.com or contact CIRI's Shareholder Relations department: (907) 263-5191 or toll free (800) 764-2474 (select option 0).

Shareholders whose proxies (for any proxy holder or candidate) are received by the Inspector of Election or the CIRI Secretary by 5 p.m. Alaska Daylight Time on the deadline date for a particular drawing will be

eligible for that drawing and all subsequent drawings. While shareholders who win an Early Bird Prize are not eligible to receive another Early Bird Prize this year, they remain eligible for the Annual Meeting prize drawings.

**April 28, 2017** May 5, 2017 May 12, 2017 May 19, 2017

Two prizes of \$1,000 Four prizes of \$1,000 Two prizes of \$2,000 One prize of \$5,000

Daylight Time, Thursday, May 25, 2017.

Winners will be notified by CIRI and their names



P.O. Box 93330 Anchorage, Alaska 99509-3330

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#### **CIRI CONTACT INFORMATION**

#### **CIRI Headquarters**

725 E. Fireweed Lane, Suite 800 Anchorage, Alaska 99503 Tel. (907) 274-8638

#### www.ciri.com

**Shareholder Relations** Tel. (907) 263-5191 or (800) 764-2474

Fax (907) 263-5186



**Shareholder Participation Committees** www.ciri.com/spc

Submit ideas, stories & recipes to info@ciri.com

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### **BOARD OF DIRECTORS**

Roy M. Huhndorf, Yup'ik **Chair Emeritus** 

Douglas W. Fifer, Tlingit

Vice Chair

Jeffrey A. Gonnason, Haida Secretary

Michael R. Boling, Athabascan Treasurer

Louis "Lou" Nagy Jr., Yup'ik **Assistant Secretary** 

Penny L. Carty, Aleut **Assistant Treasurer** 

Hallie L. Bissett, Athabascan Margaret L. Brown, Yup'ik Rolf A. Dagg, Yup'ik

Robert E. Harris, *Iñupiag* Katrina M. (Dolchok) Jacuk, Aleut Ted S. Kroto Sr., Athabascan Patrick Marrs, Aleut

#### **IMPORTANT CIRI DATES**

MAY 6, 2017	Northwest Shareholder Information Meeting, Puyallup, Wash.
MAY 12, 2017	CIRI Summer Internship Program application deadline
MAY 29, 2017	Memorial Day holiday: CIRI offices closed
MAY 30, 2017	Deadline to sign up for direct deposit for the second quarter Elders' Settlement Trust distribution: 3 p.m. Alaska Daylight Time (ADT)
JUNE 1, 2017	Address change and cancel direct deposit deadline for the second quarter Elders' Settlement Trust distribution: 3 p.m. ADT
JUNE 3, 2017	CIRI Annual Meeting, Anchorage, registration 8-11 a.m. ADT; please RSVP via Qenek, ciri.com or phone
JUNE 5, 2017	Shareholder, Elder and Youth Award nominations deadline
JUNE 9, 2017	CIRI Elders' Settlement Trust distribution
JUNE 12, 2017	Deadline to sign up for direct deposit for the second quarter dividend: 3 p.m. ADT
JUNE 22, 2017	Address change and cancel direct deposit deadline for the second quarter dividend: 3 p.m. ADT
JUNE 30, 2017	Second quarter dividend distribution
	Deadline for second quarter participation prizes: Confirmed Descendant, Direct Deposit, eNewsletter, Qenek, Stock Will (visit ciri.com for additional information)
	Youth Educational Incentive Drawing Deadline: 3 p.m. ADT

# 

#### **ALSO MISSING**

When CIRI shareholders pass away, gathering the information necessary to settle the stock estate is often a difficult task and may delay settlement. CIRI is looking to contact the individuals listed below in connection with the following estates:

- Estate of Wayne Allen Belardi Perlita Keener
- Estate of Thomas William Highsmith Tonya Lorraine
- Estate of Lily Mae Marshall Kamette R. Myers and **Christian James Marshall**
- Estate of Richard Lloyd Sargent (aka Lloyd Richard Sargent) - Derek Bernard Sargent and John Michael Sargent Clark
- Estate of Leonard Turgeon Ashley Moore
- Estate of Lawrence M. Wade Alex H. Wade

If your name appears above or you know the whereabouts of any of the individuals listed above, please contact CIRI Probate at (907) 263-5191 or toll free at 1-800-764-2474, and select option 4.